Annual Growth Plan Issue 48 (Kick-out)



The Plan provides the potential to receive capital growth of 8.00% p.a. depending on the performance of the FTSE 100 Index.

The full Investment Term is six years. However, the Plan has the potential to mature early (kick-out) and pay back Initial Capital plus a defined capital growth amount on any anniversary date from the first year onwards. If, on any anniversary from year one, the FTSE 100 Index is at or above its Initial Index Level, the Plan will close and return Initial Capital plus 8.00% capital growth for each year that has elapsed.

Investment Start Date: 3 March 2017 8.00% capital growth Year One: 5 March 2018 Has the Index closed at or above the Initial plus return of Initial Index Level? Capital 16.00% capital growth Year Two: 4 March 2019 Has the Index closed at or above the Initial plus return of Initial Index Level? Capital NO. 24.00% capital growth Year Three: 3 March 2020 plus return of Initial Has the Index closed at or above the Initial Index Level? Capital 32.00% capital growth Year Four: 3 March 2021 Has the Index closed at or above the Initial plus return of Initial Index Level? Capital NO. 40.00% capital growth **Year Five:** 3 March 2022 Has the Index closed at or above the Initial plus return of Initial Index Level? Capital Investment End Date: 3 March 2023 48.00% capital growth Is the **Final Index Level** at or above the plus return of Initial Initial Index Level? Capital NO. Is the **Final Index Level** at or above 50% Return of your of the Initial Index Level? Initial Capital only NO If the **Final Index Level** is below 50% of the Initial Index Level, no growth

APPLICATION DEADLINE

24 February 2017

INVESTMENT START DATE

3 March 2017

INVESTMENT END DATE

3 March 2023

INVESTMENT TERM

Up to six years

UNDERLYING INDEX

FTSE 100 Index

INITIAL INDEX LEVEL

Closing Level of the FTSE 100 Index

FINAL INDEX LEVEL

Closing Level of the FTSE 100 Index on 3 March 2023

INVESTMENT OPTIONS

Direct, ISAs, ISA transfers SIPP/SSAS, trusts and corporates

MINIMUM INVESTMENT

£10,000

COUNTERPARTY RISK

Capital is at risk if HSBC Bank plo were to fail, e.g. become insolvent. An investor could lose some or all of their investment and any return that may be due.

INDEX RISK

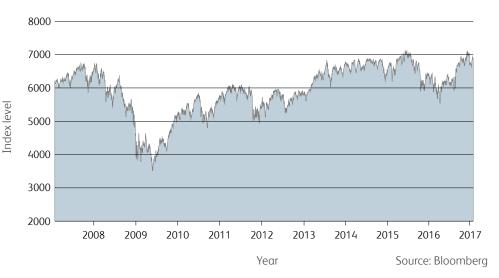
Capital is at risk if the Plan has not matured early and the FTSE 100 Index has fallen below 50% of its Initial Index Level on the Investment End Date.

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will be achieved and there will be a capital loss.

Counterparty is HSBC Bank plc

Historical FTSE 100 Index Performance



Index Levels

This graph indicates the FTSE 100 Index performance over the past 10 years. The Initial Index Level for the Plan will be set as the Closing Level of the FTSE 100 Index on the 3 March 2017.

The Index can fall as well as rise and past performance is not a reliable indicator of future performance. The Plan is subject to a maximum potential capital growth and therefore the return you receive could be lower than if you invested directly in the shares of the companies which comprise the FTSE 100 Index. Additionally, you will not receive dividend income from those companies.

Back testing

FTSE 100 Index performance	Percentage outcome*
Year 1. Kick-out The Index closed at or above its Initial Index Level.	72.96%
Year 2. Kick-out The Index closed at or above its Initial Index Level.	9.12%
Year 3. Kick-out The Index closed at or above its Initial Index Level.	2.52%
Year 4. Kick-out The Index closed at or above its Initial Index Level.	3.44%
Year 5. Kick-out The Index closed at or above its Initial Index Level.	2.13%
Year 6. Kick-out The Index closed at or above its Initial Index Level.	3.44%
Year 6. Return of Capital only The Index closed at or above 50% of its Initial Index Level.	6.38%
Year 6. Loss of Capital The Index closed below 50% of its Initial Index Level.	0%

Notes to historical performance

Performance based on a rolling basis data range since 1984.

*Percentage outcome reflects the number of occurrences where the performance of the Index would have triggered the specified return in the given year.

The results of historical back testing should be treated with caution. Back testing is not a reliable indicator of future performance and is simulated on the assumption that the same economic conditions existed and the same product terms had been offered throughout the back testing period.

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